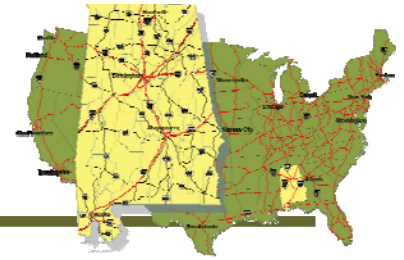
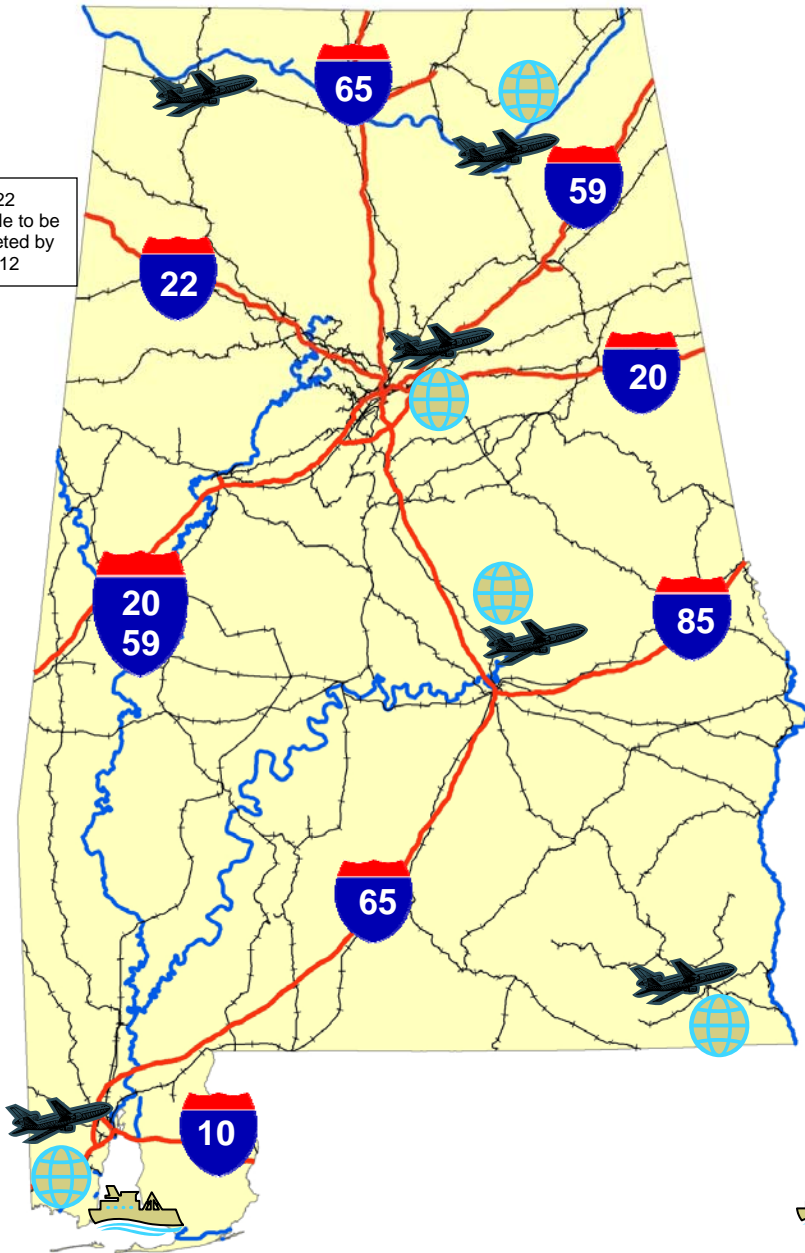


Alabama

Distribution, Logistics and Transportation Industry



I-22
schedule to be
completed by
2012



Alabama is served by six major commercial airlines and seven commuter airlines operating through six airports.

Alabama water corridors connect to over 15,000 miles (24,140 km) of inland waterways in 23 states.

Alabama offers 2,000+ miles (3,200+ km) of railroad track serviced by five Class I railroads.

Five interstate highways converge in Alabama allowing goods to be shipped to major markets.

-  Interstates
-  Rail
-  Navigable Rivers
-  Regional Airports
-  General Purpose FTZs
-  Port

Alabama is home to numerous, nationally known companies with major distribution operations in the state: Home Depot, Wal-Mart, McLane Company, ACE Retail Support Center, Target, C&S Wholesale Grocers, and SYSCO.



Company	County	Product	Jobs Created	Investment (Millions)
2008				
Home Depot	Jefferson	Distribution center for home improvement warehouse stores	400	\$33 (New)
2007				
Vanity Fair Brands LP	Monroe	Distribution center of intimate apparel	200	N/A (New)
Global Industries Components	Blount	Dist. of industrial supplies	25	N/A (New)
Inland Fresh Seafood	Jefferson	Regional distribution center of seafood	15	\$3 (New)
2006				
Children's Place	DeKalb	Dist. of children's merchandise	300	\$55 (New)
Buffalo Rock Pepsi	Talladega	Distribution center	55	\$4 (New)
The Parts Store	Baldwin	HVAC distribution	15	N/A (New)
2005				
Wal-Mart Stores	Cullman	Distribution center	150	\$30 (Expansion)
Jo-Ann Stores Inc.	Lee	Fabric and craft goods dist. center	425	\$46 (New)
SYSCO Food Services	Geneva	Broad-line foodservice distribution	227	N/A (New)
2004				
Dade Paper	Baldwin	Premium paper, plastic, foam disposables and janitorial supplies	125	\$.588 (New)
Style Crest Products	Franklin	Wood Products distribution	75	\$8 (New)
Ferguson Enterprises	DeKalb	Plumbing/HVAC distributor	30	\$6.5 (Expansion)
FedEx Ground	Jefferson	Package distribution	135	\$5 (Expansion)
R & D Enterprises	Cullman	Distribution of licensed products	10	\$.565 (New)
2003				
Wood Fruitticher Grocery Co	Jefferson	Food distribution	50	\$10 (Expansion)
Conrad Yelvington Distributors	Mobile	Aggregate distribution rail terminal	16	\$5.2 (New)
Millard Refrigerated Services	Mobile	Cold storage & distribution	200	\$27 (New)
2002				
American Apparel	Dallas	Distribution center-military uniforms	100	\$.5 (Expansion)
BTC Wholesale Distributors	Shelby	Grocery distributors	12	\$3 (Expansion)
Sterilite Corp	Jefferson	Distribution center	NA	\$5.3 (Expansion)
Sysco of Central Alabama	Shelby	Food distribution center	30	\$4 (Expansion)
Herzog Automotive Parts	Jefferson	Dist. center-wholesale auto parts	60	\$10 (New)
The Meow Mix	Limestone	Cat food distribution	77	\$12 (New)
2001				
Wal-Mart Stores	Pike	Grocery distribution center	600	\$40 (New)

Unparalleled Access

Interstate Transportation

- ◆ Five interstate highways converge in Alabama allowing goods to be shipped to major markets.
- ◆ The completion of the new Interstate 22 linking Birmingham to Memphis will make Birmingham the hub of four interstate highways and will rank Birmingham among the Southeast's top three interstate hubs (tied with Atlanta and Nashville). *(Source: Birmingham Regional Chamber of Commerce)*
- ◆ Alabama interstate system allows businesses to access over 4,535,435 businesses in a 600 mile radius. *(Source: Claritas 2007)*

600-Miles Radius Map



An eleven hour drive time from the center of Alabama reaches west to Dallas/Fort Worth, north to Chicago, east to Charleston and south to Fort Lauderdale.

Unparalleled Access

Rail Transportation

- ◆ Alabama offers over 2,000 miles of railroad track serviced by five Class I railroads and many short-lines.¹ Excellent main line connections give shippers good access to all major market centers.

Aviation Transportation

- ◆ Alabama is served by seven major commercial airlines and seven commuter airlines operating through six commercial airports. International flights are easily accessible via direct flights from major connecting cities. In addition, Alabama is located between two of the country's largest air freight centers - Memphis and Atlanta.
- ◆ Alabama has 92 public use airports. Through the Alabama Airport Improvement Program and the Federal Aviation Authority Airport Improvement Program, cities can develop airports for industrial and other civil use. Most public use airports are lighted and can accommodate corporate aircraft.

¹ US Department of Transportation, State Transportation Statistics, 2005



Huntsville Intermodal Center

- Inland port located at Huntsville International Airport.
- Adjacent to the Jetplex Industrial Park.
- Offering domestic and international services.
- Multi-modal hub combining air, rail, & highway transportation.
- Lighted, secured yard with 24-hour fire and police protection.
- U.S. Customs Port of Entry with inspectors on-site.
- U.S. Department of Agriculture with inspectors on-site.
- Customs brokers and freight forwarders on-site.
- Panalpina provides 12-14 weekly international cargo flights to Europe, Asia and Mexico.
- Foreign Trade Zone no. 83.

Unparalleled Access

Water Transportation

- Alabama water corridors connect to over 15,000 miles (24,140 km) of inland waterways in 23 states.
- The Alabama Channel at the Port of Mobile bisects the 1,300 mile Intracoastal Waterway, giving access to markets from Texas to Florida.

Alabama was ranked 25th in the U.S. for exports. Companies in Alabama shipped products to 180 countries. The ports and intermodal facilities have been instrumental to increasing Alabama's trade.

Source: 2006 Total Merchandise Exports to the World, Trade Stats Express 2008



Source: Alabama State Port Authority

Alabama State Port Authority

The \$300 million expansion of the Port of Mobile will result in it becoming the 6th busiest port in the United States.

- Operates Alabama's deepwater port. At 45 feet (13.7 meters), the port's main channel is one of the deepest channels in the South.
- Served by five Class 1 railroads and one short-line:
 - CN, CSX, BNSF/AGR, NS & KCS.
- ◆ Brookley Airport Complex, located adjacent to the port, offers immediate access to freight forwarding transportation services.
- ◆ 37 berths.
- ◆ Adjacent to I-10 and I-65.
- ◆ Cargo handling area: 4 million square feet (1.2 million m²).
- ◆ 3 RO-RO terminals.
- ◆ Core business: coal, forest products, frozen poultry, iron & steel products, aluminum & containers.
- ◆ Foreign Trade Zone no. 89.
- ◆ Choctaw Point: Container & Multi-User Intermodal Terminal (600,000 TEU/Year Capacity).
- ◆ ZIM Lines a New Carrier Service to the Port.
 - Will provide shippers with world-class container service from Mobile to North and South Asian ports, the Mediterranean, South and Central America, as well as the Caribbean.

Labor Availability

- Employment in wholesale trade is expected to increase from 77,910 in 2004 to 87,720 in 2014.
- Alabama Industrial Development Training (AIDT) –
 - AIDT was established to help new and expanding Alabama companies recruit and train an outstanding workforce. AIDT is consistently recognized for its excellence.
 - Most recently, the program was ranked second in the U.S. in the 2007 *Expansion Management* site consultant survey.

Low Employment Costs

Position	Alabama	Southeast U.S.*	U.S.
Distribution Manager	\$39.38	\$39.51	\$41.92
Sales Representative (General)	\$20.48	\$20.87	\$22.48
Purchasing Agent	\$23.79	\$24.22	\$26.00
Warehouse Manager	\$29.48	\$30.00	\$32.03
Laborer Receiving	\$10.61	\$10.98	\$10.92
Laborer Warehouse	\$9.80	\$10.15	\$11.05
Truck Driver Heavy	\$15.69	\$16.07	\$17.48
Stock Handler	\$12.15	\$12.51	\$13.62
Order Filler	\$11.55	\$11.93	\$12.95
Hand Packager	\$10.19	\$10.54	\$11.47
Forklift Operator	\$11.06	\$11.41	\$12.42
Shipping & Receiving Clerk	\$13.44	\$13.84	\$15.02

Hourly Median Salaries

Industry: SIC 5000 – Wholesale Trade - Durable Goods, Data as of: January 1, 2008

**Southeast U.S. includes AL/AR/FL/GA/KY/LA/MS/NC/SC/TN/VA.*

Source: 2008 ERI Economic Research Institute, Inc. Salary Assessor, Assessor Series data leased to subscriber. Re-sale of Assessor data is prohibited.

Low Operating Costs

- No inventory tax.
- Sales and use tax abatements for qualifying companies.
- Property taxes are the lowest in the U.S.
- Property tax abatements for qualifying companies.
- Alabama has one of the lowest overall corporate income tax burdens in the U.S.
- Alabama is one of only a few states to allow federal income tax paid or accrued to be deducted from state income tax. (*Federation of Tax Administrators 2005*)
- Right-to-Work state.